

# What's the Point...

#### of Measuring Engagement?

May 26th - 2pm Central



Making Ministry Easy With TouchPoint's Solutions

### Presenters



**Michael Faulkner** Vice President, Solutions **Chris Dolan** Vice President, Product & Strategy **Greg Goulet** Technology Hill Country Bible Church





### Housekeeping

#### Submit Questions using Q&A Button in Control Panel







# Agenda

- What's the point?
- Church Partner Spotlight
- Understanding Engagement Changes
- TouchPoint's Engagement Feature

# What's the Point of Measuring Engagement?



# Reactively Minister Proactively Minister





# Greg Goulet, Technology Expert



# Understanding Engagement Changes



# Identify Changes in Church Engagement









# Learn from Congregants / Ministries that are Engaging People Well.

# **Rising Tides Raise All Boats**

## Engagement Can Change Quickly











## A Healthy Church is a Growing Church







# How to Measure Engagement?



# It Begins with Status Badges



Family Members O

Clark Kent 40 • Member • Head

### Clark Kent

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ersonal	Involvement	Profile	Touchpoints	Giving	Communications	Resources	System
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# Engagement Markers

#### **Changing**

- Giving
- Attendance
- Leadership
- Serving
- Disciple Making
- Ministry-Specifics

#### One-time:

- Conversion
- Baptism
- Membership
- Other key milestones



# Let's Compare 2 Engaged People



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ain 🖌 Previo	ous Member	Connected	
volvement	Profile	Touchpoints	Givin
			Previous Member         Connected           olvement         Profile         Touchpoints





- Attends 3 out of 4 Sundays
- Recurring Giving Monthly
- Attends Women's Bible Study 1x/Month
- No leading
- Volunteers at VBS each Summer

- Lucky to attend 1 Sunday / Month
- Writes a check at least 1x / quarter
- Leads and attends his SG every Wed
- Does not volunteer actively



### Not about Ranking / Gold Stars















# Viewing Over Time







# Direction of the Trend







# New Search Builder Condition

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# Schedule a Task

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### How to prepare?

- Define engagement
- Measure the right things
- Build searches
- Draft weighting of metrics







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